

Inheritance Tax Managed Service

Factsheet for professional advisers and existing investors only
31 March 2026

Inheritance Tax Managed Service (IHT Managed Service) is a specialist discretionary investment management service designed to provide accelerated relief from Inheritance Tax (IHT) by investing in Business Property Relief (BPR) qualifying shares quoted on the Alternative Investment Market (AIM) and the Aquis Stock Exchange Growth Market (AQSE).

Providing each investment in the portfolio, which qualifies for BPR, has been held for two years at death, all the capital invested, and any growth, is not subject to IHT.

The October 2024 Budget announced changes altering the rate of IHT relief for qualifying shares trading on AIM and AQSE from 100% to 50% from April 2026.

IHT Managed Service is one of the longest running AIM-based IHT services with a successful track record. Since its launch in March 2001, it has proved effective in protecting the value of clients' estates from IHT. It has a disciplined investment management process which is delivered by an experienced, specialist smaller companies team.

IHT Managed Service objectives

To achieve the correct tax status by capitalising on BPR

To preserve the value of the capital invested within the context of BPR

To achieve some capital growth

To diversify risk

With those objectives in mind, the investment managers will aim to build a diversified portfolio of profitable and well-managed companies which they believe hold the potential to generate positive returns over the long-term.

Cumulative performance (%)

| | 1 Year | 3 Years | 5 Years | 10 Years | 15 Years |
|------------------------------|--------|---------|---------|----------|----------|
| IHT Managed Service | 0.3% | -14.3% | -22.6% | 5.1% | 110.1% |
| Numis Alternative Market TR* | 6.6% | -7.4% | -35.8% | 14.1% | -5.5% |
| UK Equities (GBP) | 22.0% | 47.7% | 73.4% | 130.2% | 202.6% |

Discrete performance (%)

| Calendar year | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 YTD |
|------------------------------|-------|--------|-------|--------|-------|--------|-------|-------|-------|----------|
| IHT Managed Service | 18.1% | -17.9% | 24.6% | -6.0% | 27.4% | -18.1% | -3.6% | -5.3% | -4.1% | -6.3% |
| Numis Alternative Market TR* | 27.4% | -17.5% | 14.7% | 19.3% | 7.6% | -31.1% | -7.2% | -3.9% | 6.3% | -5.1% |
| UK Equities (GBP) | 13.1% | -9.3% | 18.5% | -11.5% | 18.4% | 1.2% | 7.7% | 9.9% | 24.8% | 2.9% |

Past performance is not a reliable indicator of future results.

Performance figures for the IHT Managed Service are stated after annual management and dealing fees, but do not reflect the effect of any initial or administration fees. A reference client for each series is used as a proxy for that series and the figures above show the simple average return over all series active in the period under review. The performance of a reference client is only included in the above analysis if that client had been active for at least six months of each period reviewed.

Source: TrinityBridge, Numis Securities and Morningstar as at 31 March 2026 unless otherwise stated. All use mid-market prices and are shown as Total Return (TR).

Key facts

| | |
|---------------------------------|----------------------------|
| Investment directors | Sam Barton Stephen Wood |
| AUM | £236.0m |
| Service launch date | 28 March 2001 |
| Minimum investment size | £50,000 |
| One-off initial charge | £250 + VAT |
| Annual management fee | 1.25% + VAT |
| Dealing fee on all transactions | 1.00% |

Timing of investments

A new series is launched after the last business day of every alternate month (February, April, June, August, October and December).

All subscriptions are collected together and invested at the same time once a 'series' has closed. At this point the investment team starts to buy shares.

Depending on market conditions and other factors, this process may take up to six months.

*Numis Alternative Market Index

Numis Alternative Market Index (NAMI) TR is used as a comparator only. It reflects part of the opportunity set of the Service, but does not include companies in which we may invest on the Aquis Stock Exchange Growth Market (AQSE) (previously known as NEX Exchange). Both NAMI TR and AQSE include companies which are not eligible for BPR. NAMI TR should not be construed as a benchmark for the Service, nor the return which an investor might expect.

Manager commentary

Market in focus

Geopolitical developments drove volatile financial markets in the first quarter of 2026. Equities started strongly, supported by falling interest rates, then US and Israeli attacks on Iran created huge volatility in commodity prices and weakened investor sentiment. Iranian counterstrikes in the Persian Gulf saw the price of Brent Crude oil increase by 43%, prompting an upward reset of economists' interest rate expectations. With its exposure to Oil & Gas, Defence and Financials, the Morningstar UK Index performed well, generating a total return of 2.9%. In contrast, the Deutsche Numis Alternative Markets Index (NAMI) posted a total return of -5.1%, as risk appetite waned in March.

US foreign policy was aggressive throughout the period, including the capture and incarceration of the Venezuelan President in January and repeated threats to invade Greenland. The attack on Iran, however, has been materially more significant as it controls the critical supply route for oil and gas through the Straits of Hormuz. With knock-on effects in related industries including chemicals and refining, prices have increased across many sectors, amplifying the impact of the conflict.

Given the White House's loosely defined strategic goals and Iran's ongoing control of shipping lanes, the timeline for any resolution to the conflict remains difficult to predict. What is evident is that the longer it lasts, the greater the impact on markets will be. Releases of strategic oil reserves have provided some short-term relief, but these are a finite resource; an extended conflict is likely to see prices continue to rise across a broad range of industries. With a greater reliance on energy from the Gulf, Asian nations (and, to a slightly lesser extent, those in Europe) have seen the most market volatility. Much as the US is a net exporter of energy, gasoline prices increased substantially during March, creating additional political pressure on the President ahead of October's mid-term elections.

Central banks have generally taken a "wait and see" attitude to interest rates. Debt markets, however, reacted swiftly, with yields spiking as economists predicted a shift to tighter monetary policy. These higher yields will ultimately lead to increased borrowing costs for governments in the absence of a swift resolution; alongside the expense of military mobilisation, particularly for the US, one would expect increased sovereign debt issuance. This may see a reallocation of the sizeable stimulus packages in America, Germany and Japan to military budgets.

In the UK, the Government has, to date, resisted pressure to increase defence spending, favouring infrastructure projects expected support growth in 2026 and 2027, albeit increased input costs could see plans scaled back or delayed. Data for inflation, unemployment and GDP has been broadly stable, but forward-looking indicators point to slowing demand. With a pause in business investment and consumer spending before the Spring Statement, household and corporate finances remain healthy. Political risk continues to weigh on investor sentiment as the Prime Minister approaches local government elections with flagging approval ratings and facing a potential leadership challenge.

Smaller companies endured another frustrating period as shifting interest rate expectations disrupted an improving backdrop. Although the wider UK equity market performed well, weaker risk appetite impacted small cap gains, exacerbated on AIM by the changes to Business Property Relief which came into effect on the 6th of April. AIM's performance was boosted by resources stocks, which now represent a significant share of the index, while there was further consolidation in the market due to takeovers and companies moving to the Main List. This should support valuations as capital is reinvested into a smaller universe.

Valuations on AIM remain highly attractive and stubbornly low. While the conflict in Iran has delayed any recovery, the conditions for a rebound are still firmly in place, particularly with the changes to BPR now in effect and outflows slowing. The average portfolio in the service slightly underperformed NAMI as resources stocks made further headway. Holding back performance were Strix Group (-22.7%), following a profit downgrade in March, Flowtech Fluidpower (-27.1%), after it issued shares at a discount to fund an acquisition, Next 15 Group (-29.5%) as it announced a multi-year investment in growth, and Celebrus Technologies (-32.6%), where the shares continued to drift despite the launching a share buyback programme. Partially offsetting these fallers were Personal Group (+12.8%), which released positive full-year results, Sanderson Design (+26.4%) whose February trading statement noted an improving sales outlook, Kitwave (+31.1%), which was taken over during the period, and Cohort (+33.8%) benefitted from strong interim results and several contract wins.

Sam Barton, Managing Director, UK Smaller Companies

Source for all data: Bloomberg Finance L.P. as at 31 March 2026. For information purposes only.

Important notice: Please note there is no guarantee that the IHT Managed Service investment objective will be achieved. The value of investments and the income from them may fall as well as rise as a result of fluctuations in market, currency or other factors and investors may not get back the original amount invested. TrinityBridge may source data from third party data providers but accepts no responsibility or liability for the accuracy of data. Applications can only be made on the basis of the Brochure and the Client Agreement and all investors should carefully read the risk warnings contained within. All documentation is available on request. This document does not constitute investment advice and potential investors are recommended to seek professional advice before investing. All images and logos incorporated within this factsheet are for illustrative purposes only and do not represent any endorsement of, or partnership with, TrinityBridge Limited or its products and services.

Specific information: IHT Managed Service is a tailored discretionary investment portfolio management service that invests in both the Alternative Investment Market (AIM) and Aquis Stock Exchange Growth Market (AQSE), with the benefit of major tax advantages introduced by the Chancellor of the Exchequer in his budget of March 2000. The October 2024 Budget announced changes altering the rate of IHT relief for qualifying shares trading on AIM and AQSE from 100% to 50% from April 2026. IHT Managed Service is an Inheritance Tax mitigation service based on current tax law and practice. The tax treatment depends on the individual circumstances of each client and may be subject to change in the future. IHT Managed Service invests in 'qualifying shares' in smaller companies which may be more volatile than investments in more established companies. Such companies can be subject to certain specific risks not associated with larger, more mature companies. Consequently this can make the IHT Managed Service portfolios more volatile as the value of an investment may fall suddenly and substantially. IHT Managed Service is considered suitable only for informed and experienced investors.

Contact us

Wigmore Yard, 42 Wigmore Street, London, W1U 2RY
trinitybridge.com

TrinityBridge is a trading name of TrinityBridge Limited (registered in England and Wales under company number 01644127) and TrinityBridge Fund Management Limited (registered in England and Wales under company number 02998803). Both companies are authorised and regulated by the Financial Conduct Authority. Registered office: Wigmore Yard, 42 Wigmore Street, London, W1U 2RY.