

Inheritance Tax Managed Service

Factsheet for professional advisers and existing investors only

31 May 2025

Inheritance Tax Managed Service (IHT Managed Service) is a specialist discretionary investment management service designed to provide accelerated relief from Inheritance Tax (IHT) by investing in Business Property Relief (BPR) qualifying shares quoted on the Alternative Investment Market (AIM) and the Aquis Stock Exchange Growth Market (AQSE).

Providing each investment in the portfolio, which qualifies for BPR, has been held for two years at death, all the capital invested, and any growth, is not subject to IHT.

The October 2024 Budget announced changes altering the rate of IHT relief for qualifying shares trading on AIM and AQSE from 100% to 50% from April 2026.

IHT Managed Service is one of the longest running AIM-based IHT services with a successful track record. Since its launch in March 2001, it has proved effective in protecting the value of clients' estates from IHT. It has a disciplined investment management process which is delivered by an experienced, specialist smaller companies team.

IHT Managed Service objectives

To achieve the correct tax status by capitalising on BPR

To preserve the value of the capital invested within the context of BPR

To achieve some capital growth

To diversify risk

With those objectives in mind, the investment managers will aim to build a diversified portfolio of profitable and well-managed companies which they believe hold the potential to generate positive returns over the long-term.

Cumulative performance (%)

	1 Year	3 Years	5 Years	10 Years	15 Years
IHT Managed Service	-11.4%	-15.5%	11.2%	24.5%	202.0%
Numis Alternative Market TR*	-6.4%	-21.5%	-10.3%	9.7%	23.1%
UK Equities (GBP)	10.3%	27.9%	69.7%	79.6%	202.5%

Discrete performance (%)

Calendar year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 YTD
IHT Managed Service	5.1%	18.1%	-17.9%	24.6%	-6.0%	27.4%	-18.1%	-3.6%	-5.3%	1.0%
Numis Alternative Market TR*	16.2%	27.4%	-17.5%	14.7%	19.3%	7.6%	-31.1%	-7.2%	-3.9%	2.7%
UK Equities (GBP)	17.1%	13.1%	-9.3%	18.5%	-11.5%	18.4%	1.2%	7.7%	9.9%	9.2%

Past performance is not a reliable indicator of future results.

Performance figures for the IHT Managed Service are stated after annual management and dealing fees, but do not reflect the effect of any initial or administration fees. A reference client for each series is used as a proxy for that series and the figures above show the simple average return over all series active in the period under review. The performance of a reference client is only included in the above analysis if that client had been active for at least six months of each period reviewed.

Source: TrinityBridge, Numis Securities and Morningstar as at 31 May 2025 unless otherwise stated. All use mid-market prices and are shown as Total Return (TR).

Key facts

Investment directors	Sam Barton Stephen Wood
AUM	£292.4m
Service launch date	28 March 2001
Minimum investment size	£50,000
One-off initial charge	£250 + VAT
Annual management fee	1.25% + VAT
Dealing fee on all transactions	1.00%

Timing of investments

A new series is launched after the last business day of every alternate month (February, April, June, August, October and December).

All subscriptions are collected together and invested at the same time once a 'series' has closed. At this point the investment team starts to buy shares.

Depending on market conditions and other factors, this process may take up to six months.

*Numis Alternative Market Index

Numis Alternative Market Index (NAMI) TR is used as a comparator only. It reflects part of the opportunity set of the Service, but does not include companies in which we may invest on the Aquis Stock Exchange Growth Market (AQSE) (previously known as NEX Exchange). Both NAMI TR and AQSE include companies which are not eligible for BPR. NAMI TR should not be construed as a benchmark for the Service, nor the return which an investor might expect.

Manager commentary

Market in focus

Global equities made good progress in May as the short-term threat of tariffs receded and sovereign bonds remained out of favour following a downgrade to the US government credit rating. While the tech-heavy NASDAQ index was the standout performer, supportive data also helped European and UK stocks attract investor interest. The UK's announcement of new trade deals with the US, EU and India, while limited in scope, offer welcome stability as Trump's tariff "pause" expires in July, alongside a potential boost to growth. The Bank of England's decision to cut interest rates to 4.25% despite the forthcoming effect of higher energy costs provided further support. The Morningstar UK Index generated a total return of 4.0%, while reinvestment of capital from companies being taken over and moving from AIM to the LSE's Main List provided a boost to the remaining constituents of the Numis Alternative Markets Index (NAMI), which rose 7.2%.

The average portfolio in the Service gained 10.3%, benefitting from supportive market dynamics and M&A activity. Although positive returns came from a broad base, there were a few detractors including Ashtead Technology (-14.6%), which saw persistent selling following the announcement that it would be moving its listing from AIM, Solid State (-11.5%) gave up some ground after a strong trading statement and associated share price movement in April, while Strix Group (-5.4%) drifted after releasing underwhelming final results. On a more positive note, Personal Group (+17.8%) made further headway after releasing an upbeat AGM statement, while Venture Life (+30.5%) agreed the sale of its manufacturing division for £53 million, and IG Design (+46.6%) reported the disposal of its troublesome, loss-making US business for a 75% share of any future sale proceeds. Lastly, H&T Group (+55.8%) announced that the board had recommended the sale of the business to FirstCash Holdings for 650p per share, a 44% premium to the prevailing share price.

Sam Barton, Managing Director, UK Smaller Companies

Source for all data: Bloomberg Finance L.P. as at 31 May 2025. For information purposes only.

Company in focus

Founded in 1869, MHA is a leading professional services provider of audit and assurance, tax, accountancy and advisory services, based in the UK with an international presence. The Group is the UK member of Baker Tilly International, a global network of independent accountancy practices. MHA has expanded both organically and through strategic acquisitions, making it one of the fastest growing accountancy firms in the UK, with the past 15 years encompassing a significant period of corporate activity for the Group. The business offers a diversified range of services, working with a large and varied client base across multiple sectors. MHA floated on AIM in April 2025.

We recently purchased shares in the Company's IPO, which raised £98 million and valued the business at £271 million. The main attractions for adding MHA to portfolios were the the loyal, diverse client base and the aspiration to become a top 10 UK accounting firm, backed up by a strong track record of organic and acquisition-driven growth. Operating in a market with constantly evolving regulatory requirements and with an experienced, aligned management team, the business looks well positioned for the future. Progress since the IPO has been supportive for the share price, with the proposed acquisition of Baker Tilly South East Europe for €24 million providing a solid platform for further growth. We look forward to further releases from this stable, cash generative business with a bright future.

Sam Barton, Managing Director, UK Smaller Companies

Source for all data: Bloomberg Finance L.P. as at 31 May 2025. For information purposes only.



Important notice: Please note there is no guarantee that the IHT Managed Service investment objective will be achieved. The value of investments and the income from them may fall as well as rise as a result of fluctuations in market, currency or other factors and investors may not get back the original amount invested. TrinityBridge may source data from third party data providers but accepts no responsibility or liability for the accuracy of data. Applications can only be made on the basis of the Brochure and the Client Agreement and all investors should carefully read the risk warnings contained within. All documentation is available on request. This document does not constitute investment advice and potential investors are recommended to seek professional advice before investing. All images and logos incorporated within this factsheet are for illustrative purposes only and do not represent any endorsement of, or partnership with, TrinityBridge Limited or its products and services.

Specific information: IHT Managed Service is a tailored discretionary investment portfolio management service that invests in both the Alternative Investment Market (AIM) and Aquis Stock Exchange Growth Market (AQSE), with the benefit of major tax advantages introduced by the Chancellor of the Exchequer in his budget of March 2000. The October 2024 Budget announced changes altering the rate of IHT relief for qualifying shares trading on AIM and AQSE from 100% to 50% from April 2026. IHT Managed Service is an Inheritance Tax mitigation service based on current tax law and practice. The tax treatment depends on the individual circumstances of each client and may be subject to change in the future. IHT Managed Service invests in 'qualifying shares' in smaller companies which may be more volatile than investments in more established companies. Such companies can be subject to certain specific risks not associated with larger, more mature companies. Consequently this can make the IHT Managed Service portfolios more volatile as the value of an investment may fall suddenly and substantially. IHT Managed Service is considered suitable only for informed and experienced investors.

Contact us

10 Crown Place, London EC2A 4FT
trinitybridge.com

TrinityBridge is a trading name of TrinityBridge Limited (registered in England and Wales under company number 01644127) and TrinityBridge Fund Management Limited (registered in England and Wales under company number 02998803). Both companies are authorised and regulated by the Financial Conduct Authority. Registered office: Wigmore Yard, 42 Wigmore Street, London, W1U 2RY.